

WOONONA BULLI RSL CLUB

NOTICE OF 2024

ANNUAL GENERAL MEETING

Saturday, 27th April, 2024 - Commencing at 10:00am



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Woonona NSW 2517

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Notice is hereby given that the Annual General Meeting of Woonona Bulli RSL Memorial Club will be held on Saturday 27th April, 2024, commencing at 10:00am at Woonona Bulli RSL Club.

The Club's doors will be opened from 9:00am. Only financial members are entitled to attend the Annual General Meeting and a current membership card must be produced to gain entry.

AGENDA

1. Welcome
2. Silent Tribute
3. Apologies
4. Confirmation of the Minutes of the 2023 Annual General Meeting
5. Business Arising from the Minutes
6. Chairpersons Report
7. CEO Report
8. Financial Statements & Auditors Report
9. Returning Officer's Report and appointment of any persons to the Board of Directors as per the Club's constitution
10. To consider and vote on the Ordinary Resolutions set out below
11. To deal with any business of which due notice has been given by members
12. Recommendations to the Board – General Business

Members who wish to ask questions at the Annual General Meeting are requested to submit their questions in writing to the Company Secretary no later than 5:00pm on Wednesday 17th of April, 2024. If questions are not submitted in this manner, the Club may not be able to provide an answer at the Annual General Meeting.

Dated: 5th April, 2024

By Direction of the Board



Michael Brennan
CEO & Company Secretary

ANNUAL REPORT

The Club's Annual Report is available for downloading or viewing on www.wbrsl.com.au.

A copy of the Club's Annual Report is also available from Club reception on request.

ORDINARY RESOLUTION 1 HONORARIUMS

That the members hereby approve a total honorarium for the Chairperson at an annual rate of \$7,500 payable by monthly installments in arrears and prorated on a daily basis for any broken period during the year.

ORDINARY RESOLUTION 2 HONORARIUMS

That the members hereby approve a total honorarium for the Deputy Chairperson at an annual rate of \$3,750 payable by monthly installments in arrears and prorated on a daily basis for any broken period during the year.

ORDINARY RESOLUTION 3 HONORARIUMS

That the members hereby approve a total honorarium for all Directors, other than the Chairperson and Deputy Chairperson, at an annual rate of \$1,200 per Director payable by monthly installments in arrears and prorated on a daily basis for any broken period during the year.

NOTES TO MEMBERS ON HONORARIUMS

In relation to the resolutions for proposed honorariums, a Director because of their own personal circumstances and preferences may elect to not receive the payment or to receive only part of that payment, at his or her discretion.

Any amount elected not to be paid and not taken up in the 12 month period commencing as from the AGM will become forfeit – that is a Director cannot make any claim in respect of any unpaid honorariums for a prior year. The honorarium is only applicable in the year as

approved by members.

ORDINARY RESOLUTION 4 DIRECTOR BENEFITS

That, pursuant to the Registered Clubs Act, the Members hereby approve and agree to the Directors receiving the following benefits during the period up to the Annual General Meeting in 2025 the total costs of which is not to exceed \$40,000;

- a) The reasonable costs of Directors attending seminars, lectures and other educational activities as determined by the Board;
- b) The reasonable cost of Directors (and their spouses /partners if required) attending any Club, community or charity function as the representatives of the Club and authorised by the Board to do so;
- c) A reasonable meal and refreshments to be associated with each Board or Committee meeting of the Club on the day of the meeting;
- d) The provisions of blazers and associated apparel for the use of Directors when representing the Club;
- e) The provision of dedicated car parking spaces at the Club for the use of Directors;
- f) The provision of a mobile phone and payment of the associated charges to each Director as determined by the Board to need such equipment to fulfill their duties;
- g) The provision of a laptop or other equipment as required to each Director including internet access to allow Directors to fulfill their duties;
- h) The payment of reasonable expenses incurred by the Directors in relation to club related business, to be approved by the Board on the production of relevant tax invoices;
- i) The reasonable cost of Directors attending other clubs and similar venues for the purpose of viewing

and assessing their facilities and the method of operation provided such attendances are approved by the Board as being necessary for the betterment of the Club;

j) The reasonable cost (including travel and accommodation expenses) of Directors (and their spouses/partners if required) attending meetings, conferences and trade shows conducted by Clubs NSW, the Club Managers

Association, the RSL & Services Clubs Association and such other conferences and trade shows as determined by the Board from time to time;

k) The reasonable cost of Directors, partners and guests attending Board dinners, Club entertainment and other similar events as may be determined by the Board from time to time;

l) The provision of the use of the

facilities, services and amenities of Woonona Bulli Fitness Centre (the gymnasium) be provided without charge for the use of Directors.

Dated: 5th April, 2024
By Direction of the Board



Michael Brennan
CEO & Company Secretary

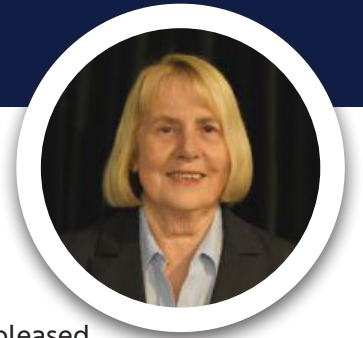
WOONONA BULLI RSL CLUB REVENUE BREAKDOWN - FY23



strive to be an
**active, respected &
trusted** community
organisation.



CHAIRPERSONS REPORT



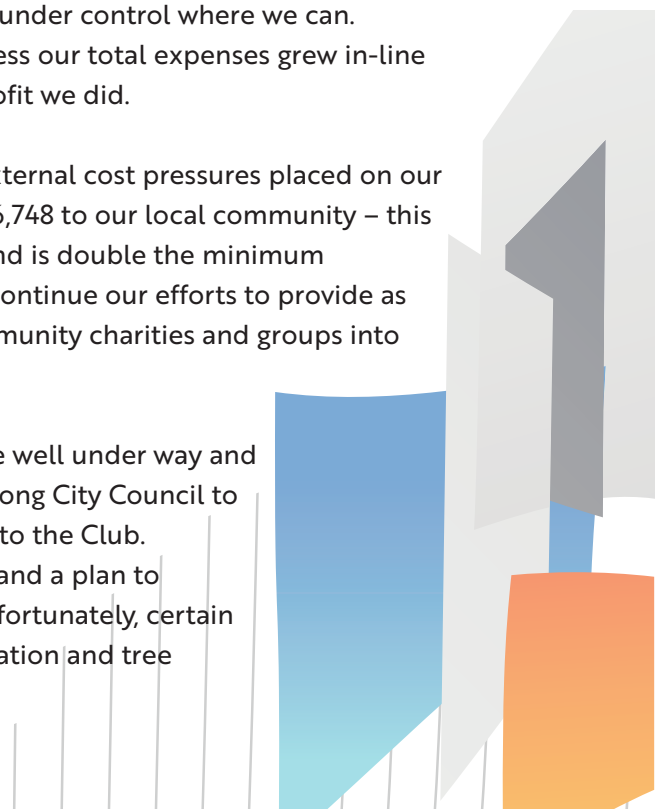
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On behalf of the Board of Directors of Woonona Bulli RSL Memorial Club Ltd, I am pleased to report on another very successful year for our Club. Now our second full year of trading without the disruption of a lockdown, the Club was able to achieve a \$403,581 profit in a year that has delivered some strong headwinds for our industry and the economy overall. In spite of the cost-of-living crisis that we are all facing our Club's membership for the year has grown once again and now sits at 12,918 with strong signs that our goal of reaching 13,000 will be achieved in 2024. The growth in membership is once again a real testament to the place that we hold in our community and the services and the venue we provide.

The Board and Management have spent a significant amount of time and effort to understand our market and our membership to make sure that we provide the best value for money offerings that we can. This challenge is real for us and every restaurant, café, small bar and brewery that is working hard to stay relevant, stay afloat and stay in business. Since October 2022 the Fair Work Commission (FWC) has increased wages by over 9% and the media are already reporting that a further 5% will be recommended for July this year. While this is great news for employees and aims to alleviate inflation and cost-of-living pressures, the simple reality is that these increases in costs have to be covered by an equal or better increase in revenue for a business to be sustainable. You will see from the annual report that our employee benefits expense, which includes superannuation has only increased in-line with the FWC increases. This is a great result and it indicates that we have managed to maintain efficiencies where possible and keeping our employee costs under control where we can. Unfortunately combined with the other costs of doing business our total expenses grew in-line with our revenue and yet we still managed to achieve the profit we did.

The Board are very happy with the fact that in-spite of the external cost pressures placed on our business we were able to contribute a record amount of \$186,748 to our local community – this is the largest amount of funding ever provided by the club and is double the minimum requirements of the ClubGRANTS scheme. We will strive to continue our efforts to provide as much financial and in-kind support to all of our worthy community charities and groups into the future.

As I reported last year, the first stages of our masterplan were well under way and the development application had been lodged with Wollongong City Council to increase the number of car spaces and improve accessibility to the Club. The Development Application was approved in August 2023 and a plan to commence works by the end of 2023 was put into action. Unfortunately, certain conditions were imposed by council to deal with flood mitigation and tree management that added significant costs to the project.



These conditions included the installation of an on-site detention tank (OSD) and additional stormwater pipe infrastructure to deal with the water that would pool on the old bowling green during heavy rain and naturally soak into the ground. In addition, council required a stratavault tree management system to be installed to protect tree roots from growing up through the new carpark surface, essentially the system forces the roots to grow vertically underground. The Club was fortunate enough to be in a financial position following the sale of land in 2022 to cover these costs and the project commenced in mid-December 2023 with the contractors on-site to prepare for work to commence in earnest in early January 2024.

Unfortunately, the project was met with some unexpected delays and challenges included heavy rains in January and early February which hindered excavation works and the discovering of large amounts of contaminated soil surrounding the old bowling green on all sides. The club met this challenge with the good work of the contractors and all contaminated soil has been dealt with under strict EPA standards. As a result, the critical milestone of having stage 1 completed and a new memorial in place by Anzac Day was not able to be met.

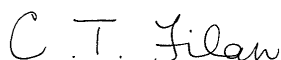
The Board would like to thank Phil Williams, the sub-Branch President and the members of the sub-Branch for their understanding and graciously accepting this situation as something that was out of the Club's control and agreeing to conduct this year's Dawn Service in the Club's auditorium as we normally would under wet weather conditions. The Club is working with the audio-visual providers to stream the service to other parts of the club to allow as many members of the community to experience what we believe to be the best dawn service in the Illawarra

On behalf of the Board and members, I would like to extend my thanks and appreciation to our Management team led by our CEO Michael Brennan and all our staff for their continued efforts throughout 2023. With the headwinds that we will continue to face this year, it is important to appreciate the hard work and effort that all of our staff put in to make our Club successful. We truly believe that we have the friendliest staff in the business that make all of our members and guests feel welcome.

I would also like to thank all of our Board members for their hard work and dedication to the future of our Club and their contributions to its strategic direction. Our continued success is a direct result of your commitment to doing what is right and making the hard decisions that are in the best interest of all members when they are required.

I wish to thank all our loyal members who continue to support our Club. I would also like to extend a warm welcome to our new members and hope you continue your patronage in 2024 and for many years to come.

Finally, to those who have lost loved ones during the year, our thoughts and prayers are with you and your family.



Cath Filan
Chairperson of the Board

ACKNOWLEDGEMENT

We show our respect and acknowledge the Traditional Custodians of Dharawal Country, Elders past and present, and extend that respect to other Aboriginal and Torres Strait Islander People.

OUR VISION

TO BE A **VIBRANT** AND **TRUSTED**
HOSPITALITY, ENTERTAINMENT AND LEISURE
DESTINATION



OUR MISSION

BE A **COMMUNITY FOCUSED** ORGANISATION
THAT PROVIDES **QUALITY EVERYDAY**
EXPERIENCES FOR OUR MEMBERS AND GUESTS



PROVIDE **ENJOYABLE, QUALITY AND FIT FOR**
PURPOSE HOSPITALITY, ENTERTAINMENT AND
LEISURE **SPACES AND EXPERIENCES**



CONTRIBUTE TO A **STRONG AND**
THRIVING COMMUNITY



BE A **TRUSTED AND DESIRED LOCAL EMPLOYER**



TO **RESPECT AND SUPPORT RSL TRADITIONS**
AND **COMMENMORATIONS**



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OUR STRATEGIC GOALS



01 HOSPITALITY, ENTERTAINMENT & LEISURE DESTINATION

02 DIVERSE RANGE OF FACILITIES AND EXPERIENCES

03 ACTIVE, RESPECTED & TRUSTED COMMUNITY ORGANISATION

04 ONE TEAM - ONE PURPOSE, ALIGNED TO THE SAME DIRECTION

05 ENSURING LONG TERM VIABILITY THROUGH SUSTAINABLE PRACTICES



Sold in 2023

25,710 COFFEES

13,232 KIDS MEALS

155,022 SCHOONERS

7,970 BURGERS

40,303 GLASSES OF WINE

7,441 CHICKEN SCHNITZELS



ANZAC DAY

25th April, 2024

DAWN SERVICE

commencing at 5:30am in the Club's Auditorium

BREAKFAST


served after the Dawn Service (\$10 per person), limited capacity, bookings not necessary

THE MARTINI HENRYS

acoustic duo playing live from 12pm - 3pm

RESPECT THE DAY




The Club will not be conducting two up on ANZAC Day, it will be a family friendly event



MEMBERS ONLY
Bump Up Your Lunch

One lunch specials meal **PLUS** a glass of house wine or beer, soft drink **OR** coffee and a slice from our café

\$17.90

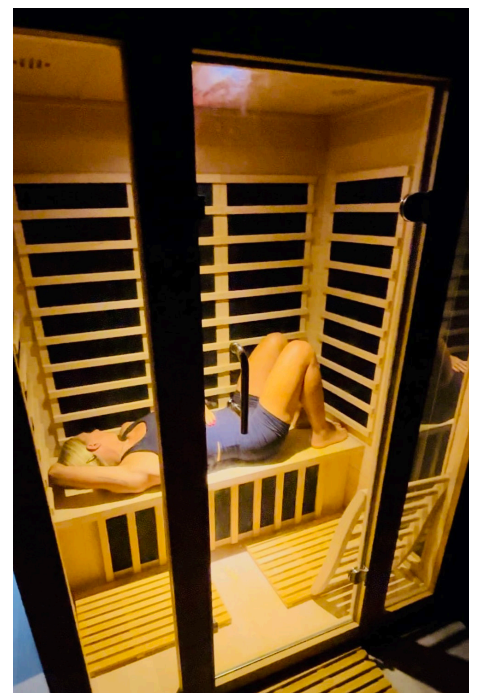




GYM UPGRADE



Our Fitness Centre has recently undergone an exciting new upgrade! You'll discover all new weights equipment, new flooring and new accessories. The weights area has been reconfigured to a different layout to provide more accessible and zoned training experiences for our entire community. We've even installed new infra-red saunas to aid you in your training and recovery journey.

Want to find out how you can join our fitness community? Contact the gym staff on **4284 5789** or visit: wbrsl.com.au/fitness/ and register for a free 7 day pass today!



Our commitment to community support through ClubGRANTS and sporting sponsorships exceeded that of 2022 with Category 1 donations totalling \$64,736 and Category 2 sporting sponsorships and other donations totalling \$93,672.

These combined with \$28,340 of in-kind donations brought our community contribution to a record **\$186,748** for the 2023 year.

2023 COMMUNITY PARTNERSHIPS

PROUDLY SUPPORTING



Category 1
\$64,736



Category 2
\$93,672



Total In-Kind
\$28,340

Contributing to a strong
and thriving community